# Revised Syllabus of B.B.A., LL.B/ B.B.A., LL.B (Hons) Programme

SEMESTER – IV		
Code	Paper	Marks
B.B.A., LL.B.: 4.1	Major- Paper-IV	100
	1.Human Resource Management -IV	
	2.Principles of Marketing –IV	
B.B.A., LL.B.: 4.2	Specific Contract	100
B.B.A., LL.B.: 4.3	Jurisprudence	100
B.B.A., LL.B.: 4.4 OP <sub>1</sub>	Optional – 1	100
	1. Criminal Psychology (CrL Group)	
	2. Media Law (CL Group)	
B.B.A., LL.B. (Hons): 4.5 H <sub>2</sub>	<b>Honours</b> – <b>2</b> , any one from following:	100
	1. Right to Education (CL Group)	
	2.International Trade Law (BL Group)	
	3. Criminal Jurisprudence – II (CrL Group)	
Total for Non- Honours Cours	e	400
Total for Honours Course		500

#### SEMESTER IV B.B.A., LL.B.: 4.1 Major Paper– IV 1. Human Resource Management-IV (Industrial Relation)

End Semester: 80 Internal Assessment: 20 Total Marks: 100

### **Unit 1: Introduction**

- 1.1 Meaning, nature, scope, importance, functions of Industrial Relations;
- 1.2 Industrial Labour in India- growth, Characteristics of Indian Labour, Employment trends

#### **Unit 2: Bargaining Agents**

- 2.1 Worker's OrganizationIn India- Concepts and nature of trade union
- 2.2 Objectives, functions and problems of Trade Union
- 2.3 Origin and Growth of Employer's Origination
- 2.4 Structures and Functions of Employer's Organization

1

Marks 16

16

Unit 3: Industrial Unrest	16
3.1 Concept, types, causes of Industrial Disputes	
3.2 Tools of Industrial Disputes	
3.3 Impact of Industrial Disputes	
Unit 4: Settlement of Industrial Disputes	16
4.1 Bipartite and Tripartite negotiation	
4.2 Functions- Labour Courts, Arbitration, Adjudication and Conciliation	
Unit 5: Promotion of Industrial Peace	16
5.1 Concepts, significance, functions and essentials of collective bargaining.	
5.2 Worker's Participation in Management (WPM)	
5.3 Level, Modes and Requirements of WPM	
5.4 I.L.O recommendation regarding Labour Management Relation.	
Internal Assesment 20	

# Suggested Readings

- 1. Mamoria&Mamoria, *Dynamics of IndustrialRelations in India*, Himalaya Publishing House
- 2. Venkataraman, C.S, Indian Industrial Relations, National Institute of Personnel Management
- 3. Monappa: Industrial Relations, Tata McGraw Hill

### SEMESTER IV B.B.A., LL.B.: 4.1 Major Paper– IV 2. Principles of Marketing- IV (Understanding the Customer)

End Semester: 80 Internal Assessment: 20 Total Marks: 100 Marks Unit 1: Introduction 16 1.1 Meaning of customer. 1.2 Types of customers. 1.3 Customer needs and expectations - their understanding Unit 2: Consumer Behaviour 16 2.1 Introduction to Consumer Behaviour. 2.2 Consumer involvement and Decision making. Unit 3: Customer Service 16 3.1 Meaning and objectives of customer service. 3.2 After sales service – need and importance. 3.3 Serviced failures remedies. Unit 4: Feedback 16 4.1 Meaning and objectives of feedback in context of understanding the customers. 4.2 Feedback – methods, continuous versus periodical feedback; use of feedback in improving customer service. **Unit 5: Customer Satisfaction** 16 5.1 Satisfied customer – contributing factors. 5.2 Effect on customer retention. 5.3 Satisfied customer and free publicity – word of mouth. 20 **Internal Assessment** 

#### Suggested Readings:

- 1. Pradhan S., Retailing Management Text & Cases, Tata McGRaw Hill.
- 2. Khan M., Consumer Behaviour, New Age

# Semester IV B.B.A., LL.B.: 4.2 Specific Contract

End Semester -80 Internal Assessment -20 Total Marks: 100

UNIT I:	Contract of indemnity and guarantee:	<b>Marks</b> 16
	<b>1.1</b> Definition, nature.	
	<b>1.2</b> Rights, duties and liabilities.	
	<b>1.3</b> Interrelation between the parties.	
UNIT II:	Bailment and Pledge:	16
	<b>1.1</b> Definition, nature.	
	<b>1.2</b> Rights, duties and liabilities.	
	<b>1.3</b> Interrelation between the parties.	
UNIT III:	Contract of Agency:	16
	<b>1.1</b> Definition, nature.	
	<b>1.2</b> Rights, duties and liabilities.	
	<b>1.3</b> Interrelation between the parties.	
UNIT IV:	The Indian Partnership Act:	16
	<b>1.1</b> Definition, nature kinds,	
	<b>1.2</b> Rights, duties, liabilities and interrelations between the partners,	
	<b>1.3</b> Registration of partnership,	
	<b>1.4</b> Limited liability partnership,	
	<b>1.5</b> Dissolution of partnership	
UNIT V:	The Sales of Goods Act:	16
	<b>1.1</b> Definition, nature,	
	1.2 Rights, duties and liabilities of buyer and seller,	

- **1.3** Condition and warranty.
- 1.4 Rights of unpaid seller.

#### **Internal Assessment**

#### **Referred Cases:**

- 1. GajananMoreshwar Vs. MoreshwarMadan, AIR 1942, Bombay, 302
- 2. KaliapernmalPillai Vs. Visalaxmi, AIR 1938 Madrash, 32
- 3. Union of India Vs. Anawar Singh
- 4. Delhi Electric Supply undertaking Vs. Basanti Devi and other, AIR 2005 SC 43
- 5. Sarswati Devi Vs. Motilal, AIR 1928, Raj. 108

#### **Books Recommended:**

- 2. Beatsen (ed), Anson's law of Contract (27<sup>th</sup>ed 1998)
- 3. P.S. Atiya, -Introduction to the law of contract 1992 reprint.
- 4. Avtar Singh *Law of contract* 2000.
- 5. M. Krishnam Nair Law of Contract
- 6. *Mulla on contract*:Commentary by J.H. Dalal.
- 7. Avtar Singh, *Principles of Law of Sale of Goods and Hire Purchase* (1998), Eastern, Lucknow
- J.P. Verma (ed.), Singh and Gupta, *The Law of partnership in India* (1999), Orient Law House, New Delhi
- 9. A.G. Guest (ed.), Benjamin's Sale of Goods (1992), Sweet and Maxwell.
- 10. Bhashyam and Adiga, The Negotiable Instruments Act (1995), Bharath, Allahbad
- 11. M.S. parthasarathy (ed.), J.S. Khergamvala, The Negotiable Instruments Act
- 12. Saharaya, h.k., Indian Partnership and Sale of Goods Act (2000) Universal
- 13. Ramnainga, The Sales of Goods Act (1998) Universal
- 14. J.N. Pandey, Constitutional Law of India

# SEMESTER IV B.B.A., LL.B.: 4.3 Jurisprudence

End Semester - 80 Internal Assessment – 20 Full Marks: 100

			Marks
Unit1:		Introduction	16
	1.1	Definition, Nature and Scope o	f Jurisprudence
	1.2	Definition, nature and kinds of	Law
	1.3	Justice –C	of Administration of Justice, Kinds of Civil and Criminal Justice. ent theories
	1.4	Source of Law -Legislatio -President -Custom	on
		Custom	
Unit2:		Basic Theory of Law: Schoo (Part-I)	ols of Law 16
	2.1	Natural Law School - Origin, 1	Development of Natural Law School
	2.2	Analytical Lega	
			approaches of Austin, Bentham and
		Hart	
	2.3	Kelson's Pure 7	Theory of Law
		'Grundno	
	2.4	Historical Scho	
			tion of Savigny
			on between Analytical School and
		Historica	
Unit3:		Basic Theories of Law (Part-II)	) 16
Omto.	3.1	Legal Rights and Duties	, 10
	5.1	0 0	al rights and kinds of legal rights
		Essentials of leg	
		Hohfeld's Theo	
		Homela's Theo	n y
	3.2		osecoe Pound's 'Social Engineering')
		e	risprudence in Indian Perspective and
			response on Social Interest, Protection
		of Bonded La	bour& Child Labour and Control of
		Environmental	Pollution.

Unit4:		Legal Concepts-I	16
	4.1	Ownership and Possession	
		Concepts & Distinction	
		Kinds of Ownership	
		Social Control of Ownership	
		Kinds of Possession	
		Possessory remedies	
	4.2	The Law of Property	
Unit5:		Indian Legal System	16
	5.1	Concepts of Dharma – Sruti and Smriti	
		Supremacy of Law over King & State – Law is the King of Kings	
	5.2	Indian Legal System after independence	
5.3		Natural Law – Indian concepts and perception with spec reference to KesavanandaBharti Vs. State of Kerala AIR 1973 1461	
	5.4	Concept of Truth (Satya), Non-violence (Ahimsa) and Right co of Moral conduct (Sadachar) and Indian Constitution	ode
	5.5	Analytical Positivism and Legal Positivism	

#### **Internal Assessment**

#### **Recommended Books :**

- 1. Jurisprudence and Legal Theory by V. D. Mahajan
- 2. Fundamentals of Jurisprudence The Indian Approach by Dr. S. N. Dhyani
- 3. Jurisprudence The Philosophy and Method of Law by Bodenheimer.
- 4. Jurisprudence -by R. W. M. Dias
- 5. Jurisprudence Legal Theory by Dr. B. N. Mani Tripathi
- 6. The Concept of Law –by H. L. A. Hart
- 7. Introduction of Jurisprudence –by Dr. Avatar Singh
- 8. Studies in Jurisprudence and Legal Theory Dr. N. V. Paranjape

#### **Referred Cases:**

- 1 Olga Tellies Vs. BMC, AIR 1986 SC 180
- 2 BondhuMuktiMorchs Vs. Union of India, AIR 1984 SC 802
- 3 Peoples Union for Democratic Rights Vs. Union of India, AIR 1982, SC 1473

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### SEMESTER IV B.B.A., LL.B.: 4.4 OP<sub>1</sub> 1. Criminal Psychology

Optional - 1 End Semester - 80 Internal Assessment – 20 Full Marks: 100

	Ma	arks
Unit 1:	Introduction161.1Nature and history of criminal behaviour1.2Techniques of studying criminal behaviour	I
Unit 2:	Analysis of Crime162.1Biological Perspectives2.2Sociological Perspectives2.3Psychological Perspectives	I
Unit 3:	Special Offender Groups163.1Types3.2Causes and interventions with respect to the following- 3.2.13.2.1Juvenile delinquency 3.2.23.2.2Substance abuse 3.2.33.2.3Terrorism	1
Unit 4:	Special Offences164.1Types4.2Causes and interventions with respect to the following- 4.2.14.2.1Crime against women 4.2.24.2.2Suicide 4.2.34.2.3Homicide	1
Unit 5:	Rehabilitation165.1In Family and Society5.2The Role of Law-Enforcement Voluntary Agencies in Social Defence	I
Interna	Assessment: 20	1
Recom	ended Books:	
	nockalingam,K.(1991), Reading in Victimology, R.R. Publications, Madras nrra,J.(1999) ,The Relativity of Deviance, Sage,Delhi	

- 3. Fldman, M.P. (1977), Criminal Behaviour : A psycho-social analysis, Wiley, London
- 4. Joshi, A.C., & Bhatia, V.B.(1981), Reading in social Defence, Wheelers Pub.Co. Delhi
- 5. Kushe, W.W.(1998), The Future of Terrorism, Sage, Delhi

### SEMESTER IV B.B.A., LL.B.: 4.4 OP<sub>1</sub> 2. Media Law (CL Group)

Internal Assessment -20 Total Marks: 100 Marks 16 Unit-1 Introduction to media law: 1.1Media: Introduction, concept, types (print & electronic), historical development of media. 1.2Freedom of speech and expression & Press: Evolution of Freedom of Press, Has media fundamental rights. Rights of media, Impact of Information Technology Act, 2000. 1.3Films-How far included in freedom of Speech and Expression. Governmental control v. media autonomy. 1.4Censorship of films: Introduction, constitutionality; Why censorship only for films? Central Board of Film Certification-constitution, powers, functions, role. Unit-2 **Regulation of Media:** 16 2.1 Press and Registration of Books, Act, 1867 Working Journalists and Other Newspaper Employees (Condition of Service) and Miscellaneous Provisions Act, 1955 2.2 Laws of Defamation, obscenity, blasphemy, and sedition. Reporting of Judicial proceedings, contempt of courts. 3.1Radio and Television: Unit-3 16 Laws relating to radio and television- establishment, management. Govt. control over airwaves-constitutional? PrasarBharti- Constitution, powers, functions, Government policy under liberal and private economy. 3.2 Sting operations: Concept, Constitutionality, Harmonizing the Social Interest and promoting transparency, Indian Judiciary on Sting Operations. 3.3 Media trial: Information Exposure by Media, Media as 'Watchdog' of democracy; Media trial, Law Commission and Indian Judiciary on media trial. Advertisement: 16 Unit-4 4.1 Concept, Kinds of advertisement-commercial, religious, political etc.; Advertisement & Ethics; Misleading Advertisement vis-à-vis Consumers rights

4.2 Advertisement & Statutory laws.

End Semester -80

4.3 Advertising Standards Council of India & Press Council, Constitution, Powers, Functions, Role, Judgments.

#### Unit-5 Miscellaneous:

5.1 Regulation of social media. Role of media in disasters, Media and terrorism, media and corruption, Intellectual property of media.

5.2 Electronic media-regulation, jurisdiction, remedies.

5.3 Role of 'Media Wing' in the Ministry of Information and Broadcasting for publicizing Government's Initiatives through Multiple Social Media platforms.

#### **Internal Assessment:**

20

16

#### **Referred Cases-**

- 1. Zee Telefilms Ltd. v. Union of India (2005) 4 SCC 649
- 2. Bennett Coleman and Co. v. Union of India AIR 1973 SC 106
- 3. Sakal Papers Ltd & others v. Union of India
- 4. Govind v. State of M.P
- 5. Indian Express News paper v. Union of India

#### **Recommended Books:**

- 1. MadhaviGoradia, Facet Of Media Law
- 2. Media , Press and Telecommunication Law, 2007
- 3. DR. A. Verma, *Cyber Crimes & Law*
- 4. D.DBasu, Law of the Press

### Semester IV B.B.A.,LL.B.(Hons):4.5H<sub>2</sub> 1. Right to Education

# Honours- 2 Constitutional Law Group

End SemesterMarks: 80 Internal Assesment: 20 Total Marks:100

Unit – I: Constitutional Provision	Marks	16
<ul> <li>1.1 Right to education</li> <li>1.2 Fundamental rights – 14,15,16,21,29(2)</li> <li>1.3 Directive principles of State policy (Art. 41 &amp; 45)</li> <li>1.4 Reasonable classification, Affirmative Action.</li> </ul>		
Unit - II: Minority and Education		16
<ul> <li>2.1 Minority Rights – Art. 25</li> <li>2.2 Art 29</li> <li>2.3 Art. 30</li> <li>2.4 No discrimination in grants in –aid</li> </ul>		
Unit – III: Division of Power		16
<ul> <li>3.1 Article 246 read with 7<sup>th</sup> Schedule</li> <li>3.2 Concurrent list entry, 25</li> <li>3.3 Union list 63,64,65 &amp; 66</li> <li>3.4 Transfer of education from stet list to concurrent list</li> </ul>		
Unit – IV Higher education Regulatory authority		16
<ul> <li>4.1 U.G.C. Act 1965</li> <li>4.2 Rules regarding legal Education by Bar council of India</li> <li>4.3 National knowledge Commission</li> <li>4.4 National higher Education &amp; Research Council (bill)</li> </ul>		
Unit – V: Judicial Process and Education		16
<ul><li>1.1 Judicial review</li><li>1.2 Educational Tribunal</li><li>1.3 Rules of Natural Justice</li></ul>		

Reffered Cases:

- 1. Mohini Jain v. State of Karnataka, 1992(3)SCC 666
- 2. Unni Krishnan v. State of A.P (1993) 1 SCC 645
- 3. P.AInamdar v. State of Maharastra, AIR 2005 SC 3226

#### **Internal Assessment:**

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- 1. Suggested Readings:
- 2. 86<sup>th</sup> constitutional Amendment act 2002
- 3. 93<sup>rd</sup> amendment act 2005
- 4. Malick. Surendra, 'Supreme Court on Educational institutions' EBC, Lucknow
- 5. H.MSreevai Constitutional Law of India
- 6. D.DBasu, Constitutional Law of India
- 7. J.N Pandey, Constitutional Law of India

### Semester IV B.B.A.,LL.B.(Hons):4.5H<sub>2</sub> 2. International Trade Law

#### Honours – 2 Business Law Group

End Semester Marks: 80 Internal Assessment: 20 Total Marks: 100

Marks	
Unit 1- Concept and theories of international trade:	16
1.1 Meaning of trade, international trade	
1.2 Inter-relation between international trade, inter-State trade and intra-State trade	
1.3 Theories of international trade	
Unit 2- International trade and treaties:	16
2.1 Institutionalisation of international trade	
2.2 Establishment of WTO, need, objectives and powers and functions of WTO	
Unit 3- Economic Blocks and trade:	16

	3.1 Agreements such as ASEAN, EU, SAPTA, NAFTA	
	3.2 India's free trade	
	3.3 Economic cooperation and partnership agreements	
Unit 4-	- Anti-dumping, subsidies and countervailing duties:	16
	4.1 WTO agreements or anti-dumping	
	4.2 Safeguard measures	
	4.3 Subsidies & countervailing duties	
	4.5 Regulatory framework and procedure in india	
Unit 5- Settlement of disputes under WTO: 16		
	5.1 Rules	
	5.2 Regulations	
	5.3 Procedures relating to settlement of disputes under WTO	

#### **Internal Assessment:**

#### **RECOMMENDED BOOKS-**

1. R.K. Gupta- Safeguards countervailing and anti-dumping measures, Academy of business study, Ansary Road, New Delhi-110002

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- 2. D.C. Singhania- Foreign collaboration and investment in india, Universal Law Publishing Co. Pvt. Ltd. New Delhi
- 3. M.B. Rao&Manjula Guru- WTO and International Trade; Vikas Publishing House, Pvt. Ltd. A-22 Sector-4 Noida-201301
- 4. M.G. Sasvraja- World Trade Organisation, Serial Publication Khyberpas Market, Civil Market, Delhi-54
- 5. Dr. Raj Agarwal- Joint Venture Law and Management, Bharti Publishing House' New Delhi.

#### Semester IV

### B.B.A.,LL.B.(Hons): 4.5H<sub>2</sub> 3. CRIMINAL JURISPRUDENCE-I1

# Honours – 2 Criminal Law Group

End Semester: 80 Internal Assessment: 20 Total Marks: 100

UNIT 1 Inchoate Crime	Marks 16
<ul><li>1.1 Attempt</li><li>1.2 Abetment</li><li>1.3 Criminal Conspiracy</li></ul>	
UNIT 2 General Defences-I	16
2.1 Excusable Defences (1)	
2.1.1 Accident	
2.1.2 Necessity	
2.1.3 Duress or Compulsion	
UNIT 3 General Defences II	16
3.1 Excusable Defenses (II)	
3.1.1 Non-mentality	
3.1.1.1 Infancy	
3.1.1.2 Unsoundness of mind	
3.1.1.3 Intoxication	
UNIT 4 Justifiable Defenses	16
4.1 Right of Private Defense	
4.2 Limits on the Right of Private Defense	
UNIT 5 Rights and Protection of the Accused	16
5.1 Innocence of the Accused	
5.2 Protection under the Construction of India	
5.3 Legal Aid to Poor Accused	

#### 5.4 New Judicial Trend

#### **Internal Assessment**

#### **Referred Cases**

- 1. Haughton V Smith (1975) AC 476(HL)
- 2. Malkiat Singh V State of Punjub AIR 1970 SC 713
- 3. Mod Khalid V State of W.B. (2002) 7SCC 334
- 4. State of T.N. VsNalini@ors AIR 1999 SC2640
- 5. M. S. Hoskot V State of Maharastra AIR 1978 SC 1548